PSC 2017 CONFERENCE SPONSORSHIP OPPORTUNITIES



ANNUAL CONFERENCE

APRIL 23-25, 2017



ABOUT ANNUAL CONFERENCE

PSC's Annual Conference brings together more than 400 industry executives and government officials to examine the most important issues facing the government professional and technology services industry. With an established and highly regarded brand, the PSC Annual Conference offers your company a myriad of options to help you gain exposure among your peers, teaming partners, and government and agency customers. Our sponsorship opportunities range from conference-wide recognition to targeted branding opportunities, all at a variety of investment levels to match any budget. So take a moment and evaluate the options below and be sure to let us know if you have any questions. We hope to see you at the Annual Conference in April!

PAST SPEAKERS

Robert Work, Deputy Secretary, U.S. Department of Defense

Glen Bolger, Partner & Co-Founder, Public Opinion Strategies

Michael Hayden, Former Director of the NSA and CIA

Kevin Hassett, Senior Fellow and Director of Economic Policy Studies, American Enterprise Institute

Robert Zoellick, Former President of the World Bank Group

Phillip Mudd, Senior Research Fellow, New America Foundation, First Deputy Director of the National Security Branch (NSB), and Former Deputy Director of the CIA's Counterterrorism Center

Michal Chertoff, Former Secretary, U.S. Department of Homeland Security

Steven VanRoekel, Federal Chief Information Officer and Administrator, Office of Electronic Government, OMB

Lt. Gen. Michael Flynn, Former Director, Defense Intelligence Agency

Russ Deyo, Under Secretary for Management, U.S. Department of Homeland Security

ANNUAL CONFERENCE DEMOGRAPHICS

400+ attendees representing over 230 companies.

C-Suite attendance: 28% Small companies: 18% Medium companies: 57% Large companies: 25%



CONFERENCE-WIDE SPONSORSHIPS

BENEFITS	DIAMOND \$15,000 LIMIT 12	PLATINUM \$10,000 LIMIT 15	GOLD \$5,000 LIMIT 10	SILVER \$2,500 LIMIT 10
Complimentary conference registrations	2	2	50% off 1	
Opportunity to have onsite table top booth OR a thought leadership piece included in compendium				
Brand recognition in ballroom				
Logo on large standing banner outside of ballroom		2 BANNERS		
Logo on digital displays outside of ballroom				
Logo printed on conference bag				
Opportunity to include item in conference bag (must be approved by PSC)				
Recognition in PSC newsletter				
Recognition in conference daily digest emails delivered to all registrants				
Recognition in conference mobile app				
Logo on conference marketing				
Linked logo to your website on conference webpage				
Verbal recognition at conference				
Mention on social media				
Recognition on sponsor list				
Recognition in intelligence report				
Listing on PSC Annual Conference webpage				







CONFERENCE ACTIVITY SPONSORSHIPS

Annual Conference Activity Sponsorships allow your company to target your exposure to the individual conference events that hit your target market. Whether it's a networking event, happy hour or social activity, you'll find a wide variety of ways to brand the conference event and give your company maximum exposure.

GOLF TOURNAMENT	\$8,000	LIMIT 4
Two complimentary golf registrations	Opportunity to provide branded golf items and prizes (golf balls, tees, towels)	
 Recognition at prize holes (hole-in-one, longest drive and closest to pin) 	Verbal recognition at conference	
Mention on social media	• Listing on PSC's Annual Conference webpage	
Recognition on sponsor list		
wine tour & tasting	\$3,000	LIMIT 3
One complimentary wine tour & tasting registration	Signage during activity	
Opportunity to provide branded gifts to wine tasting attendees	Recognition on sponsor list	
PSC-provided branded napkins during activity	• Verbal recognition	
Listing on PSC's Annual Conference webpage		
SUNDAY SOCIAL	\$6,000	LIMIT 3
• 50% off one complimentary conference registration	Verbal recognition at conference	
Opportunity to provide branded gifts	Mention on social media	
PSC-provided branded napkins at bar	Listing on PSC's Annual Conference webpage	е
Signage at the event	Recognition on sponsor list	
monday networking happy hour	\$4,000	LIMIT 3
PSC-provided branded napkins during happy hour	Verbal recognition at conference	
Signage at happy hour	Mention on social media	
Recognition on sponsor list	Listing on PSC's Annual Conference webpage	
	521	









CONFERENCE ESSENTIALS SPONSORSHIPS

TECHNOLOGY ACCESS	\$10,000	LIMIT 1
Two complimentary conference registrations	Recognition on select slides throughout the ger	neral session
Branded Wi-fi access code for all attendees (to be approved by PSC)	Verbal recognition at conference	
Signage at charging stations	Mention on social media	
Recognition on daily conference email to all attendee	s • Listing on PSC's Annual Conference webpage	
Recognition on sponsor list		
mobile app	\$5,000 I	LIMIT 1
Logo featured on mobile site banner	 Recognition in emails promoting the app and n profile setup instructions 	nobile
Signage at the conference	Mention on social media	
WILLIAMSBURG ACCESS	\$6,000 I	LIMIT 1
1,000 company branded key cards to be used for room access for all registrants each day	• Listing on PSC's Annual Conference webpage	
Recognition on sponsor list		
DAILY DIGEST EMAIL	\$5,000	LIMIT 2
Email advertisement with link to your website	• Listing on PSC's Annual Conference webpage	
Mention in daily conference digest email distributed to all attendees each day	Recognition on sponsor list	
THOUGHT LEADERSHIP COMPENDIUM	\$3,500	LIMIT 10
 Maximum of five pages included in a booklet provide in all registration bags (submissions must be approved by PSC) 		
Mention in daily conference digest email distributed	• Featured in PSC Daily	
Digital distribution to all members and posted on PSC webpage	Recognition on sponsor list	
CONFERENCE INTELLIGENCE REPORT	\$5,000 L	IMIT 4
One page intelligence report advertisement	Mention on social media	
Opportunity to provide a quote about the conference in the report	Recognition on sponsor list	
Digital distribution to all members and posted on PSC webpage		



FOOD & BEVERAGE SPONSORSHIPS

SUNDAY RECEPTION & DINNER	\$6,000	LIMIT 4
• 50% off 1 complimentary conference registration	Mention on social media	
Signage at reception	• Listing on PSC's Annual Conference webpag	е
Verbal recognition at conference	Recognition on sponsor list	
PSC-provided branded napkins at bar		
monday networking breakfast	\$4,000	LIMIT 3
Signage at breakfast	• Mention on social media	
Verbal recognition at conference	• Listing on PSC's Annual Conference webpage	;
Recognition on sponsor list		
MONDAY LUNCHEON	\$8,000	LIMIT 1
1 complimentary conference registration	Verbal recognition at conference	
 A senior company representative to introduce keynote speaker (No commercial speech allowed; script to be approved by PSC) 	Listing on PSC's Annual Conference webpage	
Signage during lunch	Recognition on sponsor list	
Mention on social media		
monday all-day break service	\$4,500	LIMIT 2
Signage at break services	Verbal recognition at conference	
PSC-provided branded napkins for break services	Recognition on sponsor list	
MONDAY RECEPTION	\$5,000	LIMIT 4
PSC-provided branded napkins during reception	• Mention on social media	
Signage at reception	• Listing on PSC's Annual Conference webpag	e
Verbal recognition at conference	Recognition on sponsor list	
monday bottled water service	\$3,000	LIMIT 2
 Company branded bottled water for general session, break services and receptions 	• Recognition on sponsor list	



TUESDAY NETWORKING BREAKFAST & BREAK \$4,500

LIMIT 2

- PSC-provided branded napkins for break services
- Listing on PSC's Annual Conference webpage

• Signage at breakfast and break services

• Recognition on sponsor list

• Verbal recognition at conference

TUESDAY BOX LUNCH SPONSOR

\$4,000

LIMIT 1

- Opportunity to provide branded gift to send attendees off with a full stomach—let them hit the road with a bite!
- Listing on PSC's Annual Conference webpage

• Recognition on sponsor list

TUESDAY BOTTLED WATER SERVICE

\$2,500

LIMIT 2

- Company branded bottled water for general session, break services and receptions
- Recognition on sponsor list









KEYNOTE SPONSORSHIPS

OPENING KEYNOTE	\$8,500	LIMIT
One complimentary conference registration	• Mention on social media	
 A senior company representative to introduce keynote speaker (no commercial speech; script to be approved by PSC) 	Verbal recognition at conference	
	• Listing on PSC's Annual Conference webpage	
Signage at sponsored event	Recognition on sponsor list	
CLOSING KEYNOTE	\$6,000	LIMIT 1
One complimentary conference registration	\$6,000Mention on social media	LIMIT 1
 One complimentary conference registration A senior company representative to introduce keynote 	Mention on social media Verbal recognition at conference	LIMIT 1
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For more information contact: Jean Tarascio, Senior Manager, Events tarascio@pscouncil.org | 703.778.8144